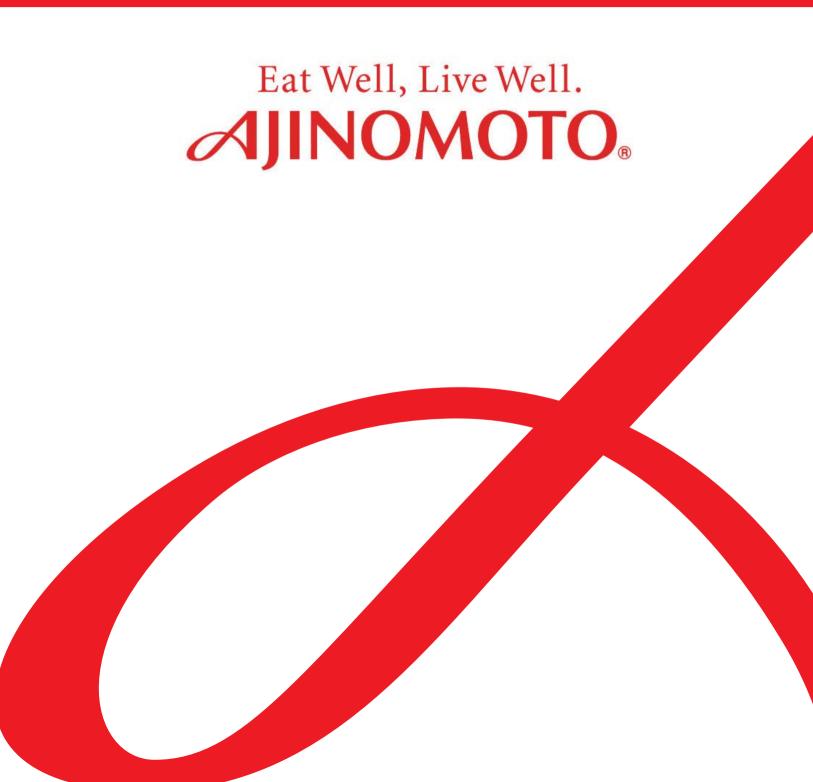
FISCAL YEARS ENDED MARCH 31, 2007-2016

Investors' Guide 2016

インベスターズ・ガイド



C O N T E N T S

業績概要 (連結)]
主な連結財務指標の推移	2
連結財務諸表 Consolidated Financial Statements	
連結貸借対照表 Consolidated Balance Sheets	5
連結損益計算書	7
連結包括利益計算書	3
連結キャッシュ・フロー計算書 S Consolidated Statements of Cash Flows)
セグメント情報 (連結)	2
退職給付関係18 Retirement Benefit Plans	5
株式情報	3
会社概況19 Corporate Data)

本インベスターズ・ガイドは、投資家の皆さまに弊社の決算数字の推移をわかりやすくご理解いただくために、過去10年間のアニュアルレポート、フィナンシャルレポートからデータを抜粋、分析の便宜のため、指標を一部グラフ化しまとめたものです。

本文注記での会計基準等、より詳細なデータについては、「決算短信(和·英)」、「有価証券報告書(和)」、「統合報告書(和·英)」をご参照いただきたくお願い申しあげます。

This investors' guide has been prepared by taking data from annual reports and financial reports over the last ten years, and includes graphic summaries for investors' convenience.

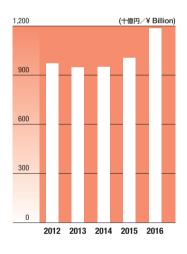
For more detailed data and notes on accounting standards, please refer to the the relevant past Financial Statements and the Integrated Report.

業績概要(連結) Performance Highlights (Consolidated)

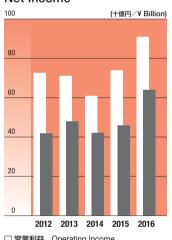
Years ended March 31, 2012 through 2016	2016	2015	2014	2013	2012
売上高(百万円) Net sales (¥ million)	1,185,980	1,006,630	951,359	948,705	972,648
営業利益(百万円) Operating income (¥ million)	91,045	74,519	61,807	71,232	72,584
当期純利益(百万円) Net income (¥ million)	63,592	46,495	42,159	48,373	41,754
1株当たり当期純利益 (円) Net income per share (¥)	108.1	78.5		74.4	61.3
1株当たり純資産額 (円) Book value per share (¥)	1,074.4	1,131.4	1,002.3	1,004.4	894.6
株価収益率 (倍) Price/Earnings ratio — PER (times)	23.5	33.5	21.2	19.0	16.9
株価純資産倍率 (倍) Price/Book value ratio — PBR (times)	2.4	2.3	1.5	1.4	1.2
株価キャッシュ・フロー倍率 (倍) Price/Cash flow ratio — PCFR (times)	12.7	16.6	9.5	9.3	7.9

⁽注1)本資料の「当期純利益」は「親会社に帰属する当期純利益」の額を表示しています。

売上高 Net Sales

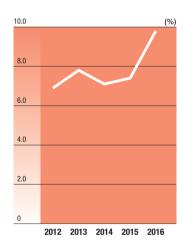


営業利益/当期純利益 Operating Income and Net Income

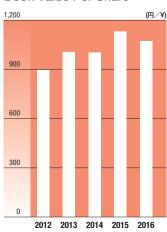


□ 営業利益 Operating Income
■ 当期純利益 Net Income (Loss)

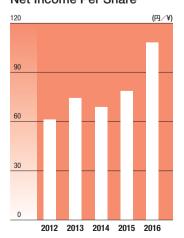
自己資本当期純利益率 ROE



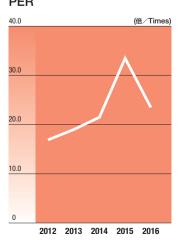
1株当たり純資産額 Book Value Per Share



1株当たり当期純利益 Net Income Per Share



株価収益率 PER



⁽注2)2014年3月期より提携事業等の総発売元取引について純額での計上に変更しています。2012年3月期以降の過去数値は純額計上ベースに組替え済みです。

⁽注3)2015年3月期より、販売拡大の目的で得意先に支払う販促値引等を売上高から控除しています。2012年3月期以降の過去数値は組み替え済みです。

Note 1: "Net income" on this data presents figures for "Profit (loss) attributable to owners of the parent."

Note 2: For the coffee and edible oils business and some other businesses, the gross figures for sales and cost of goods sales were recorded in the accounts but from the year ended March 31, 2014 this method is changed by netting off sales and cost of goods sold and recording the net figure in the accounts. Post-reclassification basis from the year ended March 31, 2012.

Note 3: The following changes in accounting policies were conducted in FY2014. Sales promotion discounts paid to customers to expand sales are deducted from net sales. Figures for FY2011 and subsequent fiscal years have been restated.

主な連結財務指標の推移 Main Consolidated Financial Indicators

百万円 ¥ million; Years ended March 31, 2007 through 2010	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
売上高・営業利益及び当期純利益 (純損失) の推移 Net sales, operating income and net income (loss)	3									
売上高 Net sales	1,185,980	1,006,630	951,359	948,705	972,648	1,015,215	1,170,876	1,190,371	1,216,572	1,158,510
営業利益 Operating income	91,045	74,519	61,807	71,232	72,584	69,374	64,034	40,827	60,523	63,800
· 当期純利益 (純損失) Net income (loss)	63,592	46,495	42,159	48,373	41,754	30,400	16,646	(10,227)	28,229	30,229
収益性の比率 Profitability ratios										
*1売上高営業利益率 (%) Operating income ratio (%)*1	7.7	7.4	6.5	7.5	7.5	6.8	5.5	3.4	5.0	5.
2売上高当期純利益率 (%) Return on sales (%) ²	5.4	4.6	4.4	5.1	4.3	3.0	1.4	(0.9)	2.3	2.6
**3売上高総利益率 (%) Gross profit margin (%)* ³	35.2	34.5	33.2	36.7	38.0	39.7	32.9	30.0	29.6	28.5
4売上高販管費率 (%) SGA ratio (%)	27.5	27.1	26.7	29.2	30.5	32.9	27.4	26.6	24.6	23.0
総資産・自己資本及び有利子負債の推移 Total assets, total shareholders' equity and interest-bearing debt 総資産	.		<u>.</u>		<u>.</u>		<u>.</u>		<u>.</u>	
Total assets	1,263,264	1,255,090	1,093,165	1,091,741	1,097,057	1,077,418	1,082,238	1,057,786	1,100,709	1,061,688
自己資本 Total shareholders' equity	624,245	669,576	594,950	635,287	605,349	608,191	602,769	585,234	628,325	563,440
有利子負債(Net) Interest-bearing debt net	43,462	43,299	10,538	(67,187)	(19,873)	(8,410)	50,035	79,832	63,514	69,265
*⁵自己資本比率 (%) Shareholders' equity ratio (%)*⁵	49.4	53.3	54.4	58.2	55.2	56.4	55.7	55.3	57.1	53.
**負債・自己資本比率 (%) Net debt/equity ratio (%)* ⁶	15.8	12.8	7.3	(3.2)	2.9	4.4	12.4	16.6	13.3	15.9
利益率の指標 Return indicators										•
**「自己資本当期純利益率(%) Return on equity (ROE) (%)*7	9.8	7.4	7.1	7.8	6.9	5.0	2.8	(1.7)	4.7	5.
総資産当期純利益率 (%) Return on total assets (ROA) (%)	5.1	4.0	3.9	4.4	3.8	2.8	1.6	(0.9)	2.6	2.9
1株当たり指標 Per share value indicators										
1株当たり当期純利益 (純損失) (円) Net income (loss) per share (¥)	108.1	78.5	68.7	74.4	61.3	43.6	23.9	(14.6)	41.9	46.7
1株当たり純資産額 (円) Book value per share (BPS) (¥)	1,074.4	1,131.4	1,002.3	1,004.4	894.6	871.6	863.7	838.5	899.4	870.0
1株当たりキャッシュ・フロー (円) Cash flow per share (CFPS) (¥)	199.8	159.2	155.8	152.5	131.2	106.6	103.9	60.1	121.9	116.

^{※1~9}につきましてはP3の注記をご参照ください。

 $[\]bigstar 1{\sim}9{:}$ See accompanying notes on page 3.

主な連結財務指標の推移 Main Consolidated Financial Indicators

Years ended March 31, 2007 through 2016	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
効率性の指標 Efficiency indicators										
*10総資本回転率 (回) Asset turnover (times)*10	0.94	0.86	0.87	0.87	0.89	0.94	1.09	1.10	1.13	1.13
*** 棚卸資産回転率 (回) Inventory turnover (times)***	6.5	5.8	5.9	6.2	6.9	7.2	8.0	8.4	9.4	10.0
*12棚卸資産回転日数 (日) Inventory turnover (days)*12	56.0	62.9	62.0	59.1	53.1	50.7	45.8	43.4	38.7	36.4
流動性の指標 Liquidity indicators										
*13負債・キャッシュ・フロー比率 (%) Debt/Cash flow ratio (%)*13	204.2	187.4	137.2	128.7	147.8	188.4	204.4	349.0	173.2	196.6
* 14 インタレストカバレッジ倍率 (倍) Interest coverage ratio (times)*14	57.1	50.4	31.0	45.0	42.7	44.8	28.6	10.5	11.2	19.4
*15流動比率 (%) Current ratio (%)*15	268.6	169.5	232.8	229.3	226.5	236.5	213.5	204.3	180.0	172.7
投資の指標 Investment ratios										
株価収益率 (倍) Price/Earnings ratio — PER (times)	23.5	33.5	21.2	19.0	16.9	19.9	38.8	_	24.1	29.0
株価純資産倍率 (倍) Price/Book value ratio — PBR (times)	2.4	2.3	1.5	1.4	1.2	1.0	1.1	0.8	1.1	1.6
株価キャッシュ・フロー倍率 (倍) Price/Cash flow ratio — PCFR (times)	12.7	16.6	9.5	9.3	7.9	8.1	8.9	11.6	8.3	11.7
配当金及び配当性向 Dividends and payout ratio										
1株当たり配当金 (円) Dividends per share (¥)	28.0	24.0	20.0	18.0	16.0	16.0	16.0	16.0	16.0	15.0
16配当性向 (%) Payout ratio (%) ¹⁶	25.9	30.6	29.1	24.2	26.1	36.7	67.1	_	38.1	32.1
企業価値の指標 Value indicators										
*17フリーキャッシュ・フロー (百万円) Free cash flow (¥ million)*17	71,395	(31,132)	(480)	103,703	51,611	66,833	42,597	(10,788)	23,143	7,852

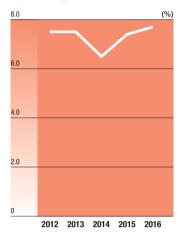
※10~17につきましては下記の注記をご参照ください。

★10~17: See notes below.

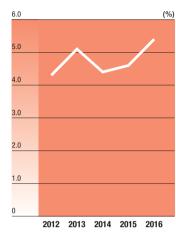
■ 注記:主な財務指標の推移 指標計算式 Methods of Calculating Main Financial Indicators

- 1. 売上高営業利益率=営業利益/売上高 Operating income ratio = Operating income/Net sales
- 2. 売上高当期純利益率=当期純利益/売上高 Return on sales = Net income/Net sales
- 3. 売上高総利益率=売上総利益/売上高 Gross profit margin = Gross profit/Net sales
- 4. 売上高販管費率=販売費及び一般管理費/売上高 SGA ratio = Selling, general and administrative expenses/Net sales
- 5. 自己資本比率=自己資本/総資産 Shareholders' equity ratio = Total shareholders' equity/Total assets
- 6. 負債・自己資本比率=有利子負債/自己資本(この計算式においては、有利子負債は「有利子負債-現預金×75%」で計算) Net debt/equity ratio = Interest-bearing debt/Shareholder's equity (Net debt is interest-bearing debt – Cash on hand and in banks x 75%)
- 7. 自己資本当期純利益率=当期純利益/期中平均自己資本 ROE = Net income/Average shareholders' equity
- 8. 総資産当期純利益率=当期純利益/期中平均総資産 ROA = Net income/Average total assets
- 9. 1株当たりキャッシュ・フロー=(当期純利益+減価償却費+法人税等調整額)/発行済株式総数 CFPS = (Net income + Depreciation and amortization + Deferred income tax)/Outstanding shares
- 10. 総資本回転率=売上高/総資本(期中平均) Asset turnover = Net sales/Average total assets
- 11. 棚卸資産回転率=売上高/棚卸資産(期中平均) Inventory turnover = Net sales/Average inventory
- 12. 棚卸資産回転日数=365/棚卸資産回転率 Number of days of inventory held = 365/Inventory turnover
- 13. 負債・キャシュ・フロー比率 = 有利子負債の期中平均/(当期純利益+減価償却費+法人税等調整額) Debt/Cash flow ratio = Average interest-bearing debt/(Net income + Depreciation and amortization)
- 14. インタレストカバレッジ倍率 = 営業活動によるキャッシュ・フロー/利息の支払額 Interest coverage ratio = Net cash provided by operation activities/Interest paid
- 15. 流動比率=流動資産/流動負債 Current ratio = Current assets/Current liabilities
- 16. 配当性向=配当金/当期純利益 Payout ratio = Dividends paid/Net income
- 17. フリーキャッシュ・フロー=営業活動によるキャッシュ・フロー 投資活動によるキャッシュ・フロー Free cash flow = Net cash provided by operating activities Net cash used in investing activities

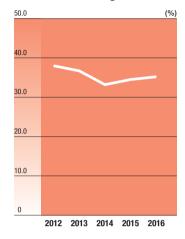
売上高営業利益率 Operating Income Ratio



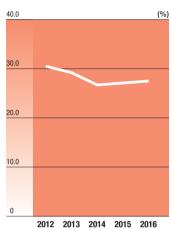
売上高当期純利益率 Return on Sales



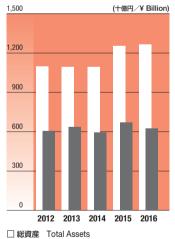
売上高総利益率 Gross Profit Margin



売上高販管費率 SGA Ratio

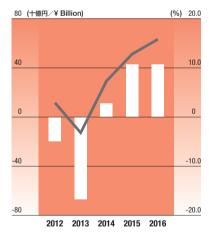


総資産/自己資本 Total Assets and Total Shareholders' Equity



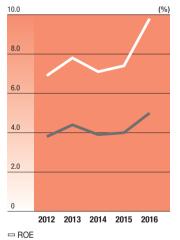
■ 自己資本 Total Shareholders' Equity

有利子負債(Net)/ 負債・自己資本比率 Interest-bearing Debt net and Debt/Equity Ratio



□ 有利子負債(Net) Interest-bearing Debt Net **■** 負債・自己資本比率 Debt/Equity Ratio

自己資本当期純利益率/総資産当期純利益率 ROE and ROA



= ROA

連結貸借対照表 Consolidated Balance Sheets

百万円 ¥ million; As of March 31, 2007 through 2016	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
資産の部 Assets										
流動資産 Current assets:										
現金及び預金 Cash and deposits	221,242	168,294	132,416	186,501	149,913	141,801	97,866	69,569	80,816	81,958
受取手形及び売掛金 Notes and accounts receivable	181,860	202,980	200,115	196,473	205,778	194,227	194,545	188,444	191,838	205,084
たな卸資産 Inventories	180,248	183,661	163,528	159,818	147,657	135,311	146,810	147,340	135,557	122,652
その他 Other	41,968	52,982	52,147	43,281	39,025	45,091	48,128	47,284	57,663	50,429
流動資産合計 Total current assets	625,320	607,919	548,209	586,074	542,375	516,432	487,351	452,639	465,875	460,126
投資及び貸付金 Investments and long-term advances:										
関係会社への投資及び貸付金 Investments in and advances to unconsolidated subsidiaries and affiliates	50,560	79,677	73,701	60,996	54,332	51,755	50,613	46,910	47,501	75,763
その他の投資有価証券 Investment securities	48,357	50,324	38,777	34,887	31,912	32,418	39,314	36,952	49,589	60,170
その他 Other	11,884	9,256	9,112	11,316	12,766	13,183	11,656	12,670	10,893	8,314
投資及び貸付金合計 Total investments and long-term advances	110,801	139,258	121,591	107,200	99,012	97,357	101,583	96,533	107,983	144,247
有形固定資産 Property, plant and equipment:			•	•		•	•••••	•		••••
土地 Land	53,772	47,583	47,068	51,065	96,139	98,167	98,628	100,146	102,625	59,708
建物及び構築物 Buildings and structures	362,650	377,948	358,043	348,963	350,782	350,654	357,010	336,660	341,939	312,585
機械装置・運搬具・工具・建設仮勘定 Machinery and equipment	684,804	705,513	652,073	630,369	606,467	596,443	609,130	602,258	623,901	585,408
合計 Total	1,101,229	1,131,045	1,057,185	1,030,398	1,053,389	1,045,265	1,064,769	1,039,065	1,068,466	957,702
減価償却累計額 Accumulated depreciation	(715,028)	(747,776)	(697,814)	(679,173)	(664,705)	(657,215)	(652,930)	(606,099)	(631,779)	(571,773)
有形固定資産合計 Property, plant and equipment, net	386,201	383,269	359,370	351,224	388,683	388,050	411,839	432,966	436,686	385,928
その他資産 Other assets	140,941	124,643	63,994	47,241	66,985	75,578	81,463	75,646	90,164	71,385
資産合計 Total assets	1,263,264	1,255,090	1,093,165	1,091,741	1,097,057	1,077,418	1,082,238	1,057,786	1,100,709	1,061,688

連結貸借対照表 Consolidated Balance Sheets

百万円 ¥ million; As of March 31, 2007 through 2016	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
負債・純資産の部 Liabilities and net assets										
流動負債 Current liabilities:										
短期借入金及びコマーシャルペーパー Short-term borrowings	6,456	102,191	14,641	12,365	17,790	16,209	9,963	26,706	36,036	27,734
1年以内返済予定長期借入金·1年以内償還予定社債 Current portion of long-term debt	11,189	33,677	22,011	23,411	4,406	5,316	20,923	3,056	23,296	15,401
支払手形及び買掛金 Notes and accounts payable	91,311	115,066	105,699	109,310	113,545	104,226	99,643	95,537	104,065	122,804
未払法人税等 Accrued income taxes	10,288	7,725	8,497	20,590	9,465	7,900	13,095	8,328	6,997	12,122
その他 Other	113,589	99,932	84,679	89,861	94,245	84,689	84,609	87,877	88,373	88,390
流動負債合計 Total current liabilities	232,834	358,594	235,529	255,541	239,455	218,341	228,236	221,506	258,769	266,453
固定負債 Long-term liabilities:										
長期借入金 Long-term debt	245,207	74,147	104,429	81,434	104,837	109,272	114,788	118,594	84,996	108,088
預り保証金 Customers' deposits received	12,270	12,093	12,424	13,020	13,202	13,220	13,330	13,312	13,373	13,232
退職給付引当金 Accrued employees' retirement benefits	52,325	43,631	61,845	28,796	62,962	58,554	52,623	47,856	45,784	51,421
役員退職慰労引当金 Accrued officers' severance benefits	435	427	415	517	1,016	1,331	1,113	1,315	1,956	2,201
その他 Other	23,888	22,708	23,015	20,720	25,422	26,406	28,966	36,546	28,111	12,706
固定負債合計 Total long-term liabilities	334,127	153,006	202,128	144,489	207,442	208,786	210,822	217,625	174,222	187,650
純資産 Net assets										
株主資本 Shareholders' equity:										
資本金 Common stock	79,863	79,863	79,863	79,863	79,863	79,863	79,863	79,863	79,863	79,863
資本剰余金 Capital surplus	26,031	53,725	83,443	112,757	162,381	182,716	182,719	182,723	182,850	111,581
利益剰余金 Retained earnings	582,824	536,170	501,945	482,501	444,728	414,189	394,672	389,100	383,648	365,791
自己株式 Treasury stock	(6,944)	(4,070)	(31,085)	(2,817)	(2,219)	(2,514)	(2,437)	(2,378)	(1,858)	(2,902)
株主資本合計 Total shareholders' equity	681,775	665,689	634,168	672,304	684,755	674,255	654,818	649,308	644,504	554,334
その他の包括利益累計額 Accumulated other comprehensive income:										
その他有価証券評価差額金 Unrealized holding gain (loss) on securities	17,804	22,783	13,043	9,419	2,678	1,339	(232)	(1,517)	5,702	15,633
繰延ヘッジ損益 Unrealized gain (loss) from hedging instruments	(1,578)	223	(26)	(141)	(1)	(31)	(16)	220	(142)	27
為替換算調整勘定 Translation adjustments	(47,746)	(4,655)	(31,668)	(46,295)	(81,603)	(67,045)	(51,799)	(62,777)	(21,739)	(6,549)
その他 Other	(26,008)	(14,465)	(20,567)	_	(478)	(327)	_	_	_	_
評価・換算差額等合計 Total valuation, translation adjustments and others	(57,529)	3,886	(39,218)	(37,017)	(79,405)	(66,064)	(52,048)	(64,074)	(16,179)	9,111
非支配株主持分 Non-controlling interests	72,056	73,913	60,557	56,423	44,809	42,099	40,409	33,419	39,392	44,138
純資産合計 Total net assets	696,302	743,489	655,507	691,710	650,159	650,291	643,179	618,654	667,717	607,584
負債純資産合計 Total liabilities and net assets	1,263,264	1,255,090	1,093,165	1,091,741	1,097,057	1,077,418	1,082,238	1,057,786	1,100,709	1,061,688

連結損益計算書 Consolidated Statements of Income

百万円 ¥ million; Years ended March 31, 2007 through 2016	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
売上高 Net sales	1,185,980	1,006,630	951,359	948,705	972,648	1,015,215	1,170,876	1,190,371	1,216,572	1,158,510
売上原価 Cost of sales	(768,865)	(659,509)	(635,594)	(600,630)	(603,420)	(612,237)	(785,578)	(833,123)	(856,974)	(828,050)
売上総利益 Gross profit	417,115	347,121	315,765	348,076	369,228	402,978	385,298	357,247	359,597	330,459
販売費及び一般管理費	(326,069)	(272,601)	(253,957)	(276,844)	(296,644)	(333,604)	(321,264)	(316,420)	(299,074)	(266,658)
Selling, general and administrative expenses 営業利益	91,045	74,519	61,807	71,232	72,584	69,374	64,034	40,827	60,523	63,800
Operating income 支払利息	(2,269)	(2,140)	(2,032)	(1,931)	(2,167)	(2,440)	(3,468)	(4,774)	(4,751)	(5,008)
Interest expense 支払手数料	(72)				(=, . 0.)	(=,)	(0, .00)		(.,	
Commission paid 受取利息及び配当金	•	4.000							0.005	
Interest and dividend income 為替差(損)益	4,164	4,020	3,196	2,902	2,821	2,171	2,174	2,000	2,685	2,610
病自左 (対) 皿 Exchange gains (losses) 退職金引当金戻入	583	1,675	699	552	(7)	(205)	2,639	(12,429)	844	793
図報題の日本法人 Reversal to income of accrued severance indemnities (benefits)	_	_	_	_	_	0	16	61	0	2
投資有価証券評価損 Loss on devaluation of securities	(25)	(3)	(52)	(2,346)	(607)	(7,416)	(64)	(799)	(84)	(121)
関係会社株式評価損 Loss on devaluation of investments in affiliates	(710)	(624)	(381)	(9)	(24)	(92)	(322)	(257)	(905)	(251)
有価証券売却 (損) 益 Gain (loss) on sales of securities	0	_	_	(36)	526	900	66	286	4,101	5,280
関係会社株式売却益 Gain on sales of shares in affiliated company	24,298	_	2,315	18,201	_	_	_	_	_	_
厚生年金基金代行返上益 Gain on transfer of benefit obligation relating to employees' pension fund	_	_	236	27,752	_	_	_	_	_	_
退職給付金終了益 Gain on termination of retirement benefit system	_	9,290	_	_	_	_	_	_	_	_
段階取得にかかる差益 Gain on step acquisitions	18,027	_	_	_	_	_	_	_	_	_
減損損失 Loss on impairment of fixed assets	(7,467)	(10,486)	(624)	(14,562)	(1,106)	(8,503)	(14,325)	(18,838)	(125)	(1,769)
関係会社整理損 Loss on liquidation of affiliates	(6,937)	_	(859)	_	_	_	(178)	_	(4,137)	(22)
固定資産売却 (損) 益 Gain (loss) on sales of fixed assets	725	1,269	3,081	908	_	_	_	_	_	_
関係会社清算益 Gain on liquidation of affiliates	272	_	1,005	_	_	_	_	_	_	_
持分法による投資利益 Equity in earnings of affiliates	1,558	5,177	3,360	3,058	2,401	2,990	3,461	2,524	3,541	3,920
固定資産除却損 Loss on disposal of fixed assets	(2,799)	(1,757)	(1,222)	(2,951)	(3,320)	(1,356)	(4,536)	(3,401)	(2,544)	(7,725)
医薬事業構造改革費用 Pharmaceutical business structural reform expenses	(16,623)	_	—		_	<u> </u>	_	<u> </u>	_	
その他 Other, net	(3,453)	(1,892)	2,032	(1,943)	990	(6,978)	(4,705)	(1,943)	(7,299)	(5,788)
営業外(損)益、特別損益 Non-operating income (expenses), Extraordinary gains (losses)	9,272	4,529	10,754	29,595	(493)	(20,929)	(19,242)	(37,570)	(8,674)	(8,079)
税金等調整前当期純利益 (純損失) Income (loss) before income taxes and minority interests	100,318	79,049	72,561	100,828	72,091	48,444	44,791	3,256	51,849	55,721
法人税、住民税及び事業税 Current income taxes	(24,907)	(18,932)	(15,293)	(39,716)	(20,881)	(18,150)	(21,741)	(14,402)	(18,536)	(22,125)
法人税等調整額 Deferred income taxes	(2,140)	(4,741)	(7,679)	(6,015)	(3,631)	5,581	(681)	2,879	(1,903)	(118)
法人税、住民税及び事業税合計 Total income taxes	(27,047)	(23,673)	(22,972)	(45,732)	(24,513)	(12,568)	(22,423)	(11,522)	(20,439)	(22,243)
当期純利益(純損失) Net income (loss)	73,270	55,375	49,588	55,095	47,578	35,876	_			_
非支配株主に帰属する当期純利益 Profit attributable to non-controlling interests	(9,678)	(8,880)	(7,429)	(6,722)	(5,823)	(5,475)	(5,721)	(1,961)	(3,180)	(3,248)
親会社に帰属する当期純利益(純損失) Profit (loss) attributable to owners of parent	63,952	46,495	42,159	48,373	41,754	30,400	16,646	(10,227)	28,229	30,229
	_	_	-	-	-	-	-	-	-	

連結包括利益計算書 Consolidated Statements of Comprehensive Income

百万円 ¥ million; Years ended March 31, 2011 through 2016	2016	2015	2014	2013	2012	2011	
当期純利益 Net income	73,270	55,375	49,588	55,095	47,578	35,876	
その他有価証券評価差額金 Unrealized holding gain on securities	(4,688)	8,929	3,479	6,363	1,227	1,677	
繰延ヘッジ損益 Unrealized gain (loss) from hedging instruments	(1,509)	143	10	(159)	(9)	34	
為替換算調整勘定 Translation adjustments	(57,756)	34,129	14,793	41,462	(14,831)	(16,713)	
退職給付に係る調整額 Adjustments for retirement benefits	(11,159)	6,110	5,650	_	_	_	
在外子会社の年金負債調整額 Adjustment in pension liabilities of overseas subsidiaries	_	_	_	478	(151)	5	
持分法適用会社に対する持分相当額 Share of other comprehensive income of equity-method affiliates	2,387	1,459	722	1,339	(567)	(626)	
その他の包括利益合計 Total other comprehensive income	(72,724)	50,771	24,657	49,485	(14,332)	(15,622)	
包括利益 Comprehensive income	545	106,147	74,245	104,581	33,245	20,253	
(内訳) (Breakdown)							
親会社株主に係る包括利益 Comprehensive income attributable to owner of parent	(426)	89,900	66,846	90,761	28,413	16,717	
非支配株主に係る包括利益 Comprehensive income attributable to non-controlling interests	972	16,247	7,399	13,819	4,831	3,536	

連結キャッシュ・フロー計算書 Consolidated Statements of Cash Flows

百万円 ¥ million; Years ended March 31, 2007 through 2016	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
営業活動によるキャッシュ・フロー Cash flows from operating activities										
税金等調整前当期純利益(純損失) Income before income taxes and minority interests	100,318	79,049	72,561	100,828	72,091	48,444	44,791	3,256	51,849	55,721
減価償却費 Depreciation and amortization	50,920	43,376	45,746	42,463	43,717	49,825	55,382	55,192	55,189	45,138
減損損失 Loss on impairment of fixed assets	7,467	10,486	624	14,562	1,106	8,503	14,325	18,838	125	1,769
・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・・	7,093	2,201	1,589	2,265	4,503	4,505	5,000	5,497	4,902	4,650
貸倒引当金の増減額(():減少額) Increase (decrease) in allowance for doubtful accounts	40	(56)	252	(210)	(211)	(85)	228	(507)	765	145
賞与引当金の増減額(():減少額) Increase (decrease) in bonus reserve	1,639	1,461	354	(237)	227	1,552	387	181	(598)	240
役員賞与引当金の増減額(():減少額) Increase (decrease) in bonus reserve for directors and others	7	97	(5)	(16)	(2)	33	195	(114)	16	177
退職給付に係る負債の増減額 Increase (decrease) in liabilities for retirement benefits	(5,526)	(1,957)	(3,005)	_	_	_	_	_	_	_
退職給付引当金の増減額(():減少額) Increase (decrease) in accrued employees' retirement benefits	_	_	_	(3,688)	4,095	6,036	4,988	2,134	(6,705)	(6,236)
役員退職慰労引当金の増減額 ((): 減少額) Increase (decrease) in allowance for directors' retirement benefits	(280)	12	(103)	(240)	(314)	220	(204)	(638)	(572)	500
環境対策引当金の増減額(():減少額) Increase (decrease) in provision for environmental measures	(62)	306	(38)	52	(67)	170	187	1	0	214
投資損失引当金の増減額(():減少額) Increase (decrease) in provision for allowance of investment loss	217	90	152	107	209	264	_	_	_	_
債務保証損失引当金の増減 Increase (decrease) in provision for loss on guarantees	116	564	_	_	_	_	_	_	_	_
受取保険金 Insurance income	_	(330)	(1,189)	(1,800)	(6,012)	(182)	_	_	_	_
受取利息及び受取配当金 Interest and dividend income	(4,164)	(4,020)	(3,196)	(2,902)	(2,821)	(2,171)	(2,174)	(2,000)	(2,685)	(2,610)
支払利息 Interest expense	2,269	2,140	2,032	1,931	2,167	2,440	3,468	4,774	4,751	5,008
持分法による投資利益 Equity in earnings of affiliates	(1,558)	(5,177)	(3,360)	(3,058)	(2,401)	(2,990)	(3,461)	(2,524)	(3,541)	(3,920)
有形固定資産の除売却損 Loss (gain) on sales and disposal of tangible fixed assets	2,074	598	(1,430)	2,174	3,927	1,284	4,686	2,674	(1,267)	7,485
関係会社株式売却益 Loss (gain) on sales of shares in affiliated company	(24,298)	_	(2,315)	(18,201)	_	_	_	(437)	(3,290)	(1,188)
関係会社整理損 Loss on liquidation of affiliates	6,937	_	_	_	_	_	_	_	4,137	_
医療事業構造改革費用 Pharmaceutical business structural reform expenses	16,623	_	_	_	_	_	_	_	_	_
段階取得に係る差損益 Gain on step acquisitions	(18,027)	_	_	_	_	_	_	_	_	_
退職給付制度終了益 Gain on termination of retirement benefit system	_	(9,290)	_	_	_	_	_	_	_	_
投資有価証券売却損 (益) (Gain) loss on sales of securities	14	(12)	(54)	37	(526)	(900)	(66)	174	(789)	(4,092)
投資有価証券評価損 Loss on devaluation of securities	25	3	52	2,346	607	7,416	64	799	84	121
関係会社株式評価損 Loss on devaluation of investments in affiliates	_	_	<u> </u>		_	_	322	257	905	_
関係会社清算損益 Gain on liquidation of affiliates	_	_	(1,005)	_	_	_	_	_	_	_
厚生年金基金代行返上益 Loss (gain) on transfer of benefit obligation relating to employees' pension fund	_	_	(236)	(27,752)	_	_	_	_	_	_
売上債権の増減額 ((): 増加額) Notes and accounts receivable	12,494	92	2,095	15,158	(14,098)	(2,054)	(5,340)	(3,882)	9,455	(4,598)

連結キャッシュ・フロー計算書 Consolidated Statements of Cash Flows

百万円 ¥ million; Years ended March 31, 2007 through 2016	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
棚卸資産の増減額(():減少額) Decrease (increase) in inventories	2,907	(4,768)	(1,377)	(7,048)	(16,040)	5,312	2,381	(20,798)	(13,996)	(10,643)
未払消費税の増減額(():減少額) Increase (decrease) in accrued consumption tax	(727)	3,258	2,501	1,863	(1,814)	887	(374)	1,600	(65)	(3,537)
その他流動資産の増減額(():減少額) Decrease (increase) in other current assets	2,653	(9,232)	5,073	1,180	(3,677)	1,849	_	_	_	_
その他流動負債の増減額(():減少額) Increase (decrease) in other current liabilities	1,408	1,642	(6,986)	6,699	_	_	_	_	_	_
その他 Other	(11,609)	4,129	(1,447)	(1,518)	5,335	3,272	(5,516)	7,137	(13,617)	399
小計 Subtotal	146,935	117,270	101,070	106,480	100,563	139,165	123,387	66,360	76,695	93,700
保険金の受取額 Insurance fees received	356	100	1,189	2,764	5,087	182	_	_	_	_
転籍に伴う退職金等 Retirement benefits for employment transfers paid, etc	_	_	(3,080)	_	_	_	_	_	_	_
利息及び配当金の受取額 Interest and dividends received	5,901	5,370	4,559	3,697	4,166	3,521	3,040	3,164	4,413	3,610
利息の支払額 Interest paid	(2,191)	(2,166)	(2,034)	(1,965)	(2,185)	(2,518)	(3,704)	(4,938)	(4,580)	(3,899)
和解金の支払額 Settlement package	_	_	_	_	_	_	_	_	_	(1,993)
法人税等の支払額 Income taxes paid	(21,947)	(11,344)	(40,214)	(22,475)	(14,318)	(27,633)	(16,799)	(12,886)	(25,092)	(15,654)
過年度法人税等の還付額 Refund of income taxes for prior periods	_	28	1,526	_	_	_	_	_	_	_
その他 Other	(3,835)	_	_	_	_	_	_	_	_	_
営業活動によるキャッシュ・フロー Net cash provided by operating activities	125,219	109,259	63,017	88,501	93,312	112,716	105,924	51,699	51,436	75,764
投資活動によるキャッシュ・フロー Cash flows from investing activities										
有形固定資産の取得による支出 Acquisition of property, plant and equipment	(51,396)	(45,056)	(47,864)	(60,691)	(45,401)	(40,634)	(38,273)	(56,355)	(62,404)	(72,201)
有形固定資産の売却による収入 Proceeds from sales of property, plant and equipment	1,263	1,819	6,448	1,134	1,412	1,507	494	1,059	7,684	604
無形固定資産取得による支出 Acquisition of intangible assets, net of proceeds	(4,430)	(3,875)	(5,391)	(5,045)	(3,659)	(3,488)	(23,352)	(4,679)	(3,742)	(4,001)
投資有価証券の取得による支出 Acquisition of investments in securities	(2,369)	(129)	(62)	(324)	(214)	(1,020)	(634)	(273)	(96)	(424)
投資有価証券の売却による収入 Proceeds from sales of investments in securities	13	15	101	241	2,102	3,757	97	135	1,606	8,783
連結の範囲の変更を伴う子会社出資持分の取得による支出 Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation	_	(91,461)	_	_	_	-	_	_	_	_
連結の範囲の変更を伴う子会社株式の取得による支出 Acquisition of subsidiaries' stock resulting from changes in the scope of consolidation	(26,553)	_	(15,708)	_	_	_	_	_	26,693	2,299
連結の範囲の変更を伴う子会社株式の売却による収入 Proceeds from sales of subsidiaries' stock resulting from changes in the scope of consolidation	4,133	_	_	80,890	_	_	_	_	5,501	_
関係会社株式の売却による収入 Proceeds from sales of shares of affiliates	32,500	_	7,572	_	_	_	_	480	577	2,742
関係会社株式等の取得による支出 Acquisition of shares of affiliates	(6,616)	(2,456)	(5,104)	(3,650)	(1,414)	(149)	(679)	(499)	(3,194)	(6,400)
定期預金の増減額(():減少額) Decrease (increase) in term deposits	(201)	(572)	502	1,862	4,435	(5,487)	(620)	(1,376)	(1,012)	759
長期貸付による支出 Payments for long-term loans receivable	_	(150)	(3,942)	(108)	_	_	_	_	_	_
その他 Other	(166)	1,475	(46)	892	1,037	(366)	(359)	(978)	95	(73)
投資活動によるキャッシュ・フロー Net cash provided by (used in) investing activities	(53,824)	(140,391)	(63,497)	15,201	(41,701)	(45,882)	(63,327)	(62,487)	(28,292)	(67,911)

連結キャッシュ・フロー計算書 Consolidated Statements of Cash Flows

百万円 ¥ million; Years ended March 31, 2007 through 2016	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
財務活動によるキャッシュ・フロー Cash flows from financing activities										
短期借入金の純増減額(():減少額) Increase (decrease) in short-term borrowings	(86,107)	72,939	376	(6,026)	2,122	6,922	(17,387)	341	3,623	1,277
コマーシャルペーパーの純増減額(():減少額) Increase (decrease) in commercial paper	(15,000)	15,000	_	_	_	_	_	(5,000)	5,000	(10,000)
長期借入れによる収入 Proceeds from long-term debt	116,011	3,022	45,000	115	23	52	17,013	3,034	1,114	14,665
長期借入金の返済による支出 Repayment of long-term debt	(22,381)	(7,025)	(4,137)	(4,344)	(5,225)	(5,956)	(3,208)	(2,951)	(1,613)	(2,509)
社債の発行による収入 Proceeds from bond issuance	70,000	_	_	_	_	_	_	34,986	_	_
社債の償還による支出 Repayment of bonds and convertible bonds	(15,000)	(15,000)	(20,000)	_	_	(15,000)	_	(20,000)	(15,000)	_
配当金の支払額 Cash dividends paid	(15,982)	(11,855)	(12,437)	(10,604)	(10,997)	(11,162)	(11,154)	(11,172)	(10,319)	(9,063)
非支配株主への配当支払 Distribution of dividends to non-controlling shareholders	(3,693)	(2,794)	(2,840)	(2,226)	_	_	_	_	_	_
自己株式取得のための金銭の信託の増減額 Decrease (increase) in money held in trusts for repurchase of treasury stock	_	2,520	(2,520)	_	_	_	_	_	_	_
自己株式の取得による支出 Acquisition of shares of treasury common stock	(30,187)	(2,707)	(57,584)	(50,225)	(20,045)	(87)	(69)	(1,107)	(905)	(439)
自己株式の売却 Sales of treasury stock	1	2	2	2	_	_	_	_	_	_
その他 Other	(949)	(1,279)	(1,108)	(1,109)	(3,333)	(661)	(3,204)	(252)	509	564
財務活動によるキャッシュ・フロー Net cash used in (provided by) financing activities	(3,288)	52,823	(55,248)	(74,419)	(37,456)	(25,893)	(18,011)	(2,119)	(17,592)	(5,504)
現金及び現金同等物に係る換算差額 Effect of exchange rate changes on cash and cash equivalents	(14,180)	12,071	958	8,838	(1,356)	(2,245)	2,717	(2,824)	(3,803)	4,732
現金及び現金同等物の増減額(():減少額) (Decrease) increase in cash and cash equivalents	53,925	33,762	(54,770)	38,122	12,798	38,695	27,303	(15,732)	1,747	7,080
現金及び現金同等物の期首残高 Cash and cash equivalents at beginning of year	165,160	130,028	184,770	146,647	133,744	95,063	67,790	83,164	81,486	75,133
連結の範囲の変更による期首残高増加額 Increase due to inclusion of subsidiaries in consolidation	_	_	_	_	0	9	_	358	43	164
連結子会社の決算期の変更による期首残高増加額 Increase in cash and equivalents resulting from change of fiscal year end of consolidated subsidiaries	(1,112)	13	_	_	_	_	_	_	_	_
連結の範囲の変更による期首残高減少額 Decrease due to inclusion of subsidiaries in consolidation	(460)	_	_	_	_	(23)	(30)	_	(113)	(891)
非連結子会社との合併に伴う現金及び現金同等物の増加額 Increase in cash and cash equivalents on merger of nonconsolidated subsidiaries	278	1,356	28	_	103	_	_	_	_	_
現金及び現金同等物の期末残高 Cash and cash equivalents at end of year	217,791	165,160	130,028	184,770	146,647	133,744	95,063	67,790	83,164	81,486
設備投資 Capital expenditures	58,466	50,927	50,602	61,590	56,778	45,772	44,117	58,293	62,780	76,386
減価償却費 Depreciation and amortization	50,920	43,376	45,746	42,463	43,717	49,825	55,382	55,192	55,189	45,138

セグメント情報(連結) Segment Information (Consolidated)

百万円 ¥ million; Years ended March 31, 2013 through 2016 2016 2015 2014 2013

事業別セグメント(2016年3月期より)

Business Segments (From the Year Ended March 31, 2016)

売上高	Net sales:

日本食品 Japan Food Products	394,408	289,084	286,088	346,687	
海外食品 International Food Products	463,905	384,102	329,766	277,881	
ライフサポート Life Support	142,415	149,129	142,423	137,506	
ヘルスケア Healthcare	130,844	120,924	128,523	126,714	
その他 Other Business	54,406	63,390	64,558	59,917	
計 Total	1,185,980	1,006,630	951,359	948,706	•
業利益 Operating income: 日本食品 Japan Food Products	31,390	24,799			
	31,330		26 075	32 510	
海外食品 International Food Products		••••••••••••			
	41,969	,	25,186	19,110 14,801	
ライフサポート Life Support ヘルスケア Healthcare	41,969 11,810 5,415	31,984 14,356 3,123	25,186 4,233 5,127	19,110 14,801 2,141	
ライフサポート Life Support ヘルスケア Healthcare その他 Other Business	41,969 11,810 5,415 460	31,984 14,356 3,123 255	25,186 4,233 5,127 1,185	19,110 14,801 2,141 2,671	

- (注) 2016年3月期より以下の通りセグメント変更いたしました。
 - ・海外冷凍食品:「旧国内食品」→「海外食品」
 - ・甘味料:「旧バイオ・ファイン」→「海外食品」
 - ・コーヒー類:「その他」→「日本食品」
 - ・健康ケア:「その他」→「ヘルスケア」・医薬:「医薬(セグメント廃止)」→「ヘルスケア」

Note: Based on accounting policies applied from FY2015

Change of product classification:

2015

321,814

Overseas frozen foods: from the former Domestic Food Products to International Food Products Sweeteners: from the former Bioscience Products & Fine Chemicals to International Food Products

2012

396,268

Coffee products: from Other Business to Japan Food Products

Wellness business: from Other Business to Healthcare

2014

299.925

2013

357,057

Pharmaceuticals: from Pharmaceuticals(business classification is terminated) to Healthcare

百万円	¥	million;	Years	ended	March	31,	2012	through 2015	
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事業別セグメント(2015年3月期まで) Business Segments (To the Year Ended March 31, 2015)

売上高 Net sales:

国内食品 Domestic Food Products

	- /-	,	,	,	
海外食品 Overseas Food Products	326,789	292,366	245,085	229,960	
バイオ・ファイン Bioscience Products and Fine Chemicals	239,544	228,102	203,801	197,648	
医薬 Pharmaceuticals	39,704	51,228	71,450	77,922	
その他 Other Business	78,777	79,736	71,312	70,847	
計 Total	1,006,630	951,359	948,705	972,648	
営業利益 Operating income:		_	_		
国内食品 Domestic Food Products	23,822	27,045	- ,-	31,705	
海外食品 Overseas Food Products	34,154	25,046	20,703	21,545	
バイオ・ファイン Bioscience Products and Fine Chemicals	17,073	6,393	14,368	12,159	
医薬 Pharmaceuticals	2,155	3,812	3,194	6,488	
その他 Other Business	(2,686)	(491)	324	686	
計 Total	74,519	61,807	71,232	72,584	

- (注1) 2014年3月期より提携事業等の総発売元取引について純額での計上に変更しています。2012年3月期以降の過去数値は純額計上ベースに組替え済みです。
- (注2) 各事業区分に属する製品の変更 2014年3月期より以下のとおり変更いたしました。
 - ・医薬の中の医療食:「医薬」から「その他」に変更
 - ・提携事業セグメントを廃止し、その他セグメントへ合算
- (注3) 2015年3月期より、販売拡大の目的で得意先に支払う販促値引 等を売上高から控除しています。2012年3月期以降の過去数値 は組替え済みです。
- Note 1: For the coffee and edible oils business and some other businesses, the gross figures for sales and cost of goods sales were recorded in the accounts but from the year ended March 31, 2014 this method is changed by netting off sales and cost of goods sold and recording the net figure in the accounts. Post-reclassification basis from the year ended March 31, 2012.
- Note 2: Change of product classifications to business segments
 - Changed as follows from the year ended March 31, 2014:

 Medical foods in Pharmaceuticals: From Pharmaceuticals to Other Business
 - The Business Tie-Ups segment was eliminated and combined into Other Business
- Note 3: The following changes in accounting policies were conducted in FY2014. Sales promotion discounts paid to customers to expand sales are deducted from net sales. Figures for FY2011 and subsequent fiscal years have been restated.

セグメント情報(連結) Segment Information (Consolidated)

百万円 ¥ million; Years ended March 31, 2009 through 2013	2013	2012	2011	2010	2009
事業別セグメント(2013年3月期まで)					
Business Segments (To the Year Ended March 31, 2013)					
売上高 Net sales:					
国内食品 Domestic Food Products	401,183	438,423	437,838	436,021	453,436
海外食品 Overseas Food Products	245,397	230,541	231,990	214,613	199,038
バイオ・ファイン(旧アミノ酸) Bioscience Products and Fine Chemicals (former Amino Acids)	204,206	198,021	198,291	193,553	199,734
医薬 Pharmaceuticals	71,450	77,922	82,645	82,594	85,751
提携事業(新設)Business Tie-Ups (new)	180,079	182,830	184,574	180,435	189,520
その他 Other Business	70,126	69,574	72,354	63,657	62,890
営業利益 Operating income:					
国内食品 Domestic Food Products	32,641	31,705	26,506	24,311	14,407
海外食品 Overseas Food Products	20,703	21,545	26,837	25,465	11,197
バイオ・ファイン(旧アミノ酸) Bioscience Products and Fine Chemicals (former Amino Acids)	14,368	12,159	8,685	5,252	5,072
医薬 Pharmaceuticals	3,194	6,488	7,940	12,353	14,526
提携事業(新設)Business Tie-Ups (new)	1,585	1,618	1,594	1,648	1,784
その他 Other Business	(1,261)	(931)	(2,190)	(4,996)	(6,160)

(注) 各事業区分に属する製品の変更

2010年3月期より以下のとおり変更いたしました。

・加工用うま味調味料:「アミノ酸」から「海外食品」に変更 2011年3月期より以下のとおり変更いたしました。

- ・健康事業:「国内食品」から「その他」に変更
- ・油脂・コーヒー類:「国内食品」から「提携事業」に変更
- 健康栄養:「アミノ酸」から「その他」に変更
- ・医療用食品:「医薬」から「その他」に変更
- 2012年3月期より以下のとおり変更いたしました。
- ・国内リテール甘味料:「国内食品」から「バイオ・ファイン」に変更
- ・国内「アミノバイタル」: 「国内食品」から「その他」に変更
- 「調整額」: 各セグメントに配賦

3年分の変更を上記数値に全て反映しております。

Note: Changes of product classifications to business segments

Changed as follows from the year ended March 31, 2010:

· Umami seasonings for processed food manufacturers: From Amino Acids to Overseas Food Products

Changed as follows from the year ended March 31, 2011:

- · Health and nutrition business: from Domestic Food Products to Other
- · Edible oils and coffee products: from Domestic Food Products to Business Tie-Ups
- · Functional foods: from Amino Acids to Other
- · Medical foods: from Pharmaceuticals to Other

Changed as follows from the year ended March 31, 2012:

- · Domestic retail sweetener: from Domestic Food Products to Bioscience Products and Fine Chemicals
- amino VITAL: from Domestic Food Products to Other Business
- · Adjustment amount: allocated to each segment

Changes in product classifications for the years ended March 31, 2010, 2011 and 2012 are reflected in all of the above figures.

百万円¥millio	on; Years ended March 31, 2007 through 2009	2009	2008	2007
事業別セク	ブメント(2009 年 3 月期まで)			
Business S	egments (To the Year Ended March 31, 2009)			
売上高 Net				
国内食品	Domestic Food Products	653,921	632,719	617,172
海外食品	Overseas Food Products	148,768	155,509	127,723
アミノ酸	Amino Acids	246,901	286,042	271,417
医薬	Pharmaceuticals	85,751	84,074	83,325
その他	Other Business	55,028	58,226	58,870
営業利益 0	perating income:			
国内食品	Domestic Food Products	16,995	15,746	27,705
海外食品	Overseas Food Products	11,519	14,947	10,156
アミノ酸	Amino Acids	9,482	19,156	14,980
医薬	Pharmaceuticals	13,653	14,947	15,774
その他	Other Business	2,409	2,805	2,874

(注) 各事業区分に属する製品の変更

2006年3月期より社内カンパニー制の再編にともない、各事業区分に属する製品 を見直し、以下のとおり変更いたしました。

- ・親会社輸出品: 「国内食品」から「海外食品」に変更
- ・海外冷凍食品:「海外食品」から「国内食品」に変更
- ・加工用うま味調味料、海外「アミノバイタル」、海外サービスの一部:「海外食品」 から「アミノ酸」に変更
- ・健康事業:「消去又は全社」から「国内食品」に変更

Note: Changes of product classifications to business segments

From the year ended March 31, 2006, Ajinomoto Co., Inc. has reorganized its internal company system. Accordingly, product classifications to business segments have been reclassified as follows.

- · Food products exported by Ajinomoto Co., Inc.: from Domestic Food Products to Overseas Food Products
- · Overseas frozen food business: from Overseas Food Products to Domestic Food Products
- · Umami seasonings for processed food manufacturers, overseas amino VITAL and part of overseas services: from Overseas Food Products to Amino Acids
- · Health and nutrition business: from Corporate to Domestic Food Products

セグメント情報(連結) Segment Information (Consolidated)

百万円¥n	nillion; Years ended March 31, 2012 through 2016	2016	2015	2014	2013	2012	
	別セグメント hical Segments						
売上高 M	Vet sales:						
日本	Japan	556,637	460,402	474,948	541,509	590,828	
アジア	Asia	274,559	260,440	230,269	194,533	177,396	
米州	Americas	245,912	175,317	139,287	117,483	114,084	
欧州	Europe	108,871	110,469	106,853	95,178	90,338	
営業利益	Operating income:						
日本	Japan	38,408	29,625	32,723	34,350	35,555	
アジア		37,441	30,458	24,848	22,105	21,585	
米州	Americas	11,734	11,656	4,197	9,285	8,888	
欧州	Europe	3,460	2,778	37	5,491	6,554	

(注1) 日本以外の区分に属する主な国又は地域

アジア:東アジア及び東南アジア諸国 アンア・・来アンア及び 末門アンア 毎日 米州 : 北米及び南米諸国 欧州 : ヨーロッ 「諸国及びアフリカ諸国 (注2) 2012年3月期より当社の管理部門にかかる費用及び一部 の研究費用等は、「地域外」ではなく各セグメントに配賦。

Note 1: Main countries and regions in geographical segments other than Japan Asia : Countries of East and Southeast Asia Americas : Countries of North and South America

Europe : Countries of Europe and Africa

Note 2: From the year ended March 31, 2012, expenses of administrative departments and certain research and development expenses are allocated to each segment instead of "Other."

百万円¥m	illion; Years ended March 31, 2007 through 2011	2011	2010	2009	2008	2007
	リセグメント (2011 年 3 月期まで) nical Segments (To the Year Ended March 31, 2011)					
売上高 N	let sales:					
日本	Japan	830,810	812,456	843,395	832,330	813,769
アジア	Asia	174,836	159,795	151,063	159,232	134,802
米州	Americas	113,556	105,437	106,511	109,886	92,598
欧州	Europe	88,491	93,187	89,400	115,123	117,338
営業利益	Operating income:					
日本	Japan	32,522	29,353	26,913	31,027	43,130
アジア	Asia	26,371	26,164	16,042	13,390	11,024
米州	Americas	10,314	8,458	8,621	9,408	5,577
欧州	Europe	10,458	8,071	1,777	6,696	4,067
地域外	Other	(10,293)	(8,014)	(12,527)		

研究費用等は、「日本」ではなく「地域外」に計上。

⁽注) 2009年3月期より当社の管理部門にかかる費用及び一部の Note: From the year ended March 31, 2009, expenses of administrative departments and certain research and development expenses are recorded in "Other" instead of "Japan."

退職給付関係 Retirement Benefit Plans

採用している退職給付制度の概要:

当社及び国内連結子会社は、確定給付型の制度として、企業年金基金制度、厚生年金基金制度及び退職一時金制度を設けており、一部の連結子会社が有する確定給付制度においては、簡便法により退職給付に係る負債及び退職給付費用を計算しております。また、当社及び一部の連結子会社では確定給付型の制度の他、確定拠出型の制度を設けております。

なお、一部の連結子会社及び関連会社が加入している味の素グループ厚生年金基金は、厚生年金保険法に基づき、平成27年1月31日に厚生労働大臣から解散の認可を受けました。これに伴い、平成27年2月1日付で一部の連結子会社及び関連会社の退職給付制度の一部が厚生年金基金制度から主として確定拠出年金制度へと移行しております。これにより、2015年3月期において9.290百万円の特別利益を計上しております。

Description of retirement benefit system used:

The Company and its domestic consolidated subsidiaries have defined benefit plans, i.e., corporate pension fund plans, welfare pension fund plans and lump-sum payment plans. Some consolidated subsidiaries use the simplified method for the calculation of liabilities for retirement benefits and retirement benefit cost. The Company and certain consolidated subsidiaries have defined contribution plans in addition to defined benefit plans.

On January 31, 2015, the Ajinomoto Group employees' pension fund, of which a portion of consolidated subsidiaries and affiliate companies are members, received approval to be dissolved from the Minister of Health, Labour and Welfare under the Employees' Pension Insurance Act. Accordingly, on February 1, 2015, a portion of consolidated subsidiaries and affiliate companies shifted from the pension fund plan to a different plan, principally the defined contribution pension plan. As a result, extraordinary income of ¥9,290 million was recorded in the fiscal year ended March 31, 2015.

- (注) 「退職給付に関する会計基準」(企業会計基準第26号 平成24年5月17日。「退職給付に関する会計基準の適用指針」(企業会計基準適用指針第25号 平成24年5月17日)の適用に伴い、2013年度より新たな注記項目の記載が必要となりました。
 - 連結財務諸表に含まれる比較情報(前年情報)については、「財務諸表等の用語、様式及び作成方法に関する規則等の一部を改正する内閣府令」(平成24年9月21日内閣府令第61号)附則第3条第2項により、改正前の連結財務諸表規則に基づいて作成しております。
- Note: With the adoption of the Accounting Standard for Retirement Benefits (Accounting Standards Board of Japan (ASBJ) Statement No. 26 of May 17, 2012) and the Guidance on Accounting Standard for Retirement Benefits (ASBJ Guidance No. 25 of May 17, 2012), disclosure of a new note became necessary from the year ended March 31, 2014.

Pursuant to Article 3, paragraph 2 of the Supplementary Provisions of the Cabinet Office Ordinance Partially Amending the Regulations Concerning the Terminology, Forms and Preparation Methods of Financial Statements (Cabinet Office Ordinance No. 61 of September 21, 2012), comparative information (previous-year information) included in the consolidated financial statements is prepared in accordance with the Regulations for Consolidated Financial Statements before the amendment.

確定給付制度 Defined Benefit Plans

百万円 ¥ million; Years ended March 31, 2014 and 2016	2016	2015	2014	
退職給付債務の期首残高と期末残高の調整表 Changes of beginning and ending balances of retirement benefit obligation				
退職給付債務の期首残高 Beginning balance of retirement benefit obligation	226,696	242,729	263,769	
勤務費用 Service cost	7,273	6,845	7,004	
利息費用 Interest cost	2,430	2,806	2,732	
数理計算上の差異の発生額 Actuarial gain or loss	12,642	7,102	2,197	
退職給付の支払額 Payment of retirement benefits	(12,392)	(12,067)	(12,331)	
退職給付制度終了による減少額 Decrease due to abolishment of retirement benefit plan	_	(23,652)	_	
厚生年金基金の代行返上による減少額 Decrease due to transfer of benefit obligation relating to welfare pension fund	_	_	(21,309)	
連結の範囲変動による影響 Change in scope of consolidation	17,519	1,457	_	
その他 (為替による影響等) Other	308	1,475	667	
退職給付債務の期末残高 Ending balance of retirement benefit obligation	254,478	226,696	242,729	
年金資産の期首残高と期末残高の調整表 Changes of beginning and ending balances of plan assets				
年金資産の期首残高 Beginning balance of pension assets	183,763	181,223	190,682	
期待運用収益 Expected return on plan assets	4,975	4,442	4,202	
数理計算上の差異の発生額 Actuarial gain or loss	(5,554)	9,744	6,348	
事業主からの拠出額 Contributions by the Company	13,112	12,102	12,051	
退職給付の支払額 Payment of retirement benefits	(11,672)	(11,373)	(11,914)	
退職給付制度終了による減少額 Decrease due to abolishment of retirement benefit plan	_	(13,064)	_	
連結の範囲変動による影響 Change in scope of consolidation	18,390	_	_	
厚生年金基金の代行返上による減少額 Decrease due to transfer of benefit obligation relating to welfare pension fund	_	_	(21,073)	
その他 Other	102	689	927	
年金資産の期末残高 Ending balance of pension assets	203,117	183,763	181,223	
退職給付債務及び年金資産の期末残高と連結貸借対照表に計上された退職給付に Reconciliation of the ending balance of retirement benefit obligation and p	ension assets, a	nd the book value o	f liabilities and asse	ts for retirement benefits
積立型制度の退職給付債務 Funded retirement benefit obligation	245,405	216,861	233,713	
年金資産 Pension assets	(203,117)	(183,763)	(181,223)	
非積立型制度の退職給付債務 Unfunded retirement benefit obligation	9,072	9,835	9,016	
連結貸借対照表に計上された負債と資産の純額 Net amount of liabilities and assets in consolidated balance sheet	51,360	42,932	61,505	
退職給付に係る負債 Liabilities for retirement benefits	52,325	43,631	61,845	
退職給付に係る資産 Assets for retirement benefits	(964)	(698)	(339)	
連結貸借対照表に計上された負債と資産の純額 Net amount of liabilities and assets in consolidated balance sheet	51,360	42,932	61,505	

退職給付関係 Retirement Benefit Plans

百万円 ¥ million; Years ended March 31, 2014 and 2016	2016	2015	2014	
退職給付費用及びその内訳項目の金額 Retirement benefit costs and other details				
勤務費用 Service cost	7,273	6,845	7,004	
利息費用 Interest cost	2,430	2,806	2,732	
期待運用収益 Expected return on plan assets	(4,975)	(4,442)	(4,202)	
過去勤務費用の費用処理額 Amortization of prior service cost	94	31	(1,478)	
数理計算上の差異の費用処理額 Amortization of actuarial gain or loss	3,698	5,071	5,106	
その他 Other	(6)	286	74	
確定給付制度に係る退職給付費用 Retirement benefit costs for defined benefit plans	8,514	10,599	9,237	

- (注1)厚生年金基金に対する従業員拠出額を控除しております。
- (注2)簡便法を採用している連結子会社の退職給付費用は「勤務費用」に計上しております。
- (注3)上記のほか、味の素グループ厚生年金基金の終了により、2015年3月期連結会計年度に 9,290百万円の特別利益を計上しております。
- Note 1: Employee contributions to welfare pension fund are not included in the amounts shown.
- Note 2: Retirement benefit costs at consolidated subsidiaries using the simplified method are recorded in "Service cost."
- Note 3: In addition to the above, other income of ¥9,290 million is recorded due to abolishment of the Aiinomoto Group employees' pension fund.

退職給付に係る調整額				
Adjustments for retirement benefits included in other comprel 過去勤務費用 Prior service cost	nensive income 94	31	(1,454)	
数理計算上の差異 Actuarial gain or loss	(15,130)	8,685	9,283	
	59	(27)	<u> </u>	
合計 Total	(14,977)	8,689	7,829	
退職給付に係る調整額累計 Adjustments for retirement benefits included in accumulated o	other comprehensive income			
未認識過去勤務費用 Unrecognized prior service cost	(587)	(681)	(712)	
未認識数理計算上の差異 Unrecognized actuarial gain or loss	(32,276)	(18,127)	(26,386)	
合計 Total	(32,863)	(18,808)	(27,098)	
年金資産に関する事項 Pension assets				
① 年金資産の主な内訳(%) ① Details of main pension assets (%)				
債権 Fixed income securities	56	54	50	•
株式 Equity securities	23	25	24	•
生命保険一般勘定 Insurance company general accounts	18	19	19	
現金及び預金 Cash and deposits	1	1	1	
その他 Other	2	1	6	•
合計 Total	100	100	100	

② 長期期待運用収益率の設定方法

年金資産の長期期待運用収益率を決定するため、現在および予想される年金資産の配分と、年金資産を構成する多様な資産からの現在及び将来期待される長期の収益率を考慮しております。

2 Long-term expected rate of return on plan assets

Long-term expected rate of return on plan assets is determined considering the pension asset allocation and long-term expected return on plan assets composed of various kinds of assets, at the present and in the future.

③ 2016年3月期末における数理計算上の計算基礎に関する事項 ③ Basis of actuarial calculation as of March 31, 2016

S Dasis of actuality calculation as of March 31, 2010			
割引率	主として 0.5%	主として 0.9%	主として 1.1%
Discount rate	Mainly 0.5%	Mainly 0.9%	Mainly 1.1%
長期期待運用収益率	主として 2.5%	主として 2.5%	主として 2.5%
Long-term expected return on plan assets	Mainly 2.5%	Mainly 2.5%	Mainly 2.5%

確定拠出制度

当社及び連結子会社の確定拠出制度への要拠出額は、前連結会計年度944百万円、当連結会計年度1,155百万円であります。

Defined contribution plans

The Company and its consolidated subsidiaries were obligated to contribute ¥1,155 million and ¥944 million to the plan for the years ended March 31, 2016 and 2015 respectively.

退職給付関係 Retirement Benefit Plans

百万円 ¥ million; Years ended March 31, 2012 through 2013	2013	2012
退職給付債務に関する事項		
Retirement benefit obligation		
退職給付債務	(253,842)	(267,443)
Retirement benefit obligation	(200,042)	, , ,
年金資産	190.682	184.432
Plan assets at fair value	100,002	104,402
未積立退職給付債務	(63,159)	(83,010)
Unfunded retirement benefit obligation	(00,100)	(00,010)
未認識数理計算上の差異	34.924	34.131
Unrecognized actuarial gain or loss	UT,UZT	
未認識過去勤務債務	(497)	(13,080)
Unrecognized prior service cost	(431)	(13,000)
連結貸借対照表計上額純額	(28,732)	(61,959)
Net accrued retirement benefits reflected in consolidated balance sheets	(20,732)	, , ,
前払年金費用	64	1.002
Prepaid pension expenses	04	1,002
退職給付引当金	(28,796)	(62,962)
Accrued retirement benefits	(20,790)	(02,902)
(注1) 厚生年金基金の代行部分を含めて記載しております。 Note 1: Includ	es public portion of welfare pension fund plans.	
注2) 一部の連結子会社は、退職給付债務の管定にあたり、簡便法を採用しております Noto 2: Samo	consolidated subsidiaries use the simplified method in calculating the retirement	honofit obligation

(注2) 一部の連結子会社は、退職給付債務の算定にあたり、簡便法を採用しております。

Note 2: Some consolidated subsidiaries use the simplified method in calculating the retirement benefit obligation.

退職給付費用に関する事項		
Retirement benefit expenses		
勤務費用* ¹ * ²	6.054	6.349
Service cost***2	0,00.	0,0.0
利息費用	5.291	6.335
Interest cost	0,20.	5,555
期待運用収益	(4.068)	(4 601)
Expected return on plan assets	(1,111)	(4,031)
過去勤務債務の費用処理額	(2.262)	(3.256)
Amortization of prior service cost	(=,===)	(3,230)
数理計算上の差異の費用処理額	5.443	9.411
Amortization of actuarial gain or loss	-,	-,
臨時に支払う割増退職金		_
Extraordinary additional retirement benefit payments		
制度終了等に伴う費用	<u>_</u>	_
Expenses due to termination of system		
その他	480	474
Other	400	
승計	10 938	14 623
Total	10,330	17,023

^{※1} 厚生年金基金に対する従業員拠出額を控除しております。

- ※2 簡便法を採用している連結子会社の退職給付費用は、勤務費用に計上しております。 (注1) 確定拠出年金への掛金支払額は、その他に計上しております。
- (注2) 上記のほか、厚生年金基金代行部分の過去分返上の認可を受けたことにより、 代行返上益27,752百万円を2012年3月期の特別利益に計上しております。
- $\bigstar 1$ Employee contributions to the welfare pension fund are not included in the amounts shown.
- *2 Retirement benefit expenses at consolidated subsidiaries using the simplified method are recorded in Service cost.

 Note 1: Payments into defined contribution pension funds are recorded in Other.
- Note 2: In addition to the above, an extraordinary gain of \pm 27,752 million is recorded due to recognition of prior return of the substitutional portion of the welfare pension fund.

退職給付債務等の計算の基礎に関する事項 Items related to basis of calculation of retirement benefit obligation 割引率 主として1.5% 主として2.5% Discount rates Mainly 1.5% Mainly 2.5% 主として2.5% 期待運用収益率 主として2.5% Expected return on assets Mainly 2.5% Mainly 2.5% 退職給付見積額の期間配分方法 期間定額基準 期間定額基準 Periodic allocation method for projected benefits Straight-line standard Straight-line standard 過去勤務債務の額の処理年数 主として10年**1 主として10年*1 Years over which prior service cost is amortized Mainly 10 years*1 Mainly 10 years*1 数理計算上の差異の処理年数 主として10年※2 主として10年**2 Mainly 10 years*2 Mainly 10 years*2 Years over which actuarial gain or loss is amortized

- *1 Amortized using the straight-line method over the certain years within the average remaining years of service at the time of occurrence.
- ※2 各連結会計年度の発生時における従業員の平均残存勤務期間以内の一定の年数による定額法により按分した額をそれぞれ発生の翌連結会計年度から費用処理しております。
- *2 Amortized on a straight-line basis over the certain years within the average remaining years of service of employees, allocated proportionately starting from the year following the respective fiscal year of occurrence.

^{※1} 発生時の従業員の平均残存勤務期間以内の一定年数による定額法によります。

株式情報 Common Stock Information

Years ended March 31, 2007 through 2016

株価の推移 Common Stock Price Trends

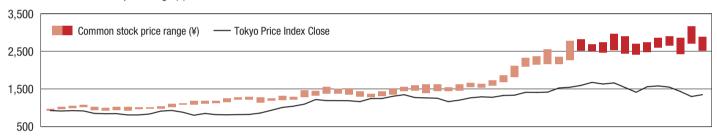
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007
株価** Common Stock Price*1 (年度末 / 円 / 終値) (Year-end / ¥ / Close)	2,539.5	2,634.5	1,475	1,415	1,038	867	926	695	1,010	1,356
最 高 High	3,161.0	2,782.5	1,594	1,416	1,047	953	969	1,125	1,538	1,640
最 低 Low	2,404.0	1,443.0	1,236	1,018	847	729	680	625	1,003	1,195

^{※1 2014}年7月より東京証券取引所の呼値単位の変更に伴い、株価単位を小数点以下第1位まで表示しております。

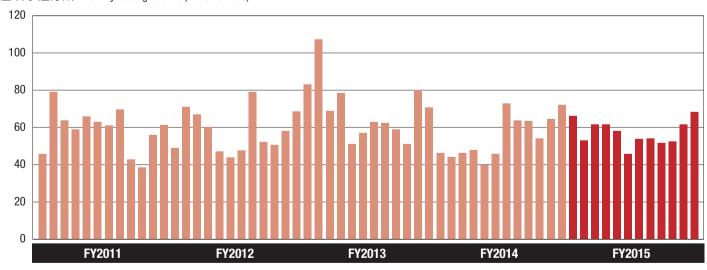
^{★1} Due to a change in Tokyo Stock Exchange tick sizes from July 2014, stock price is presented to a single decimal point.

発行済株式数 (千株) Outstanding shares (thousand shares)	583,763	594,471	614,116	635,011	678,981	700,033	700,033	700,033	700,033	649,982
時価総額 (百万円) *2 Market capitalization (¥ million)*2	1,482,466	1,566,133	905,821	898,540	704,782	606,928	648,230	486,523	707,033	881,375
※2 時価総額は年度末株価を基に算出しております。	★2 Market capitalizat	ion is calculate	d at the end of	the fiscal year	:					
1 株当たり配当金 (円) Dividends per share (¥)	28.0	24.0	20.0	18.0	16.0	16.0	16.0	16.0	16.0	15.0
配当性向 Payout ratio (%) (単体/ Non-consolidated)	49.7	133.9	46.8	31.1	57.5	99.7	_	_	90.2	49.4

株価 (円) Common stock price range (¥)



出来高(百万株) Monthly trading volume (million shares)



社債 Corporate Bonds

				旁山総領 / Total Par Value	利率 /				
		発行年月日 / Date of Issue		発行年月日 / Date of Issue		(百万円 /¥ million)	Coupon (%)	償還期	艮 /Maturity
第20回無担保社債	Straight Bond #20	2008年9月17日	September 17, 2008	20,000	1.89	2020年9月17日	September 17, 2020		
第21回無担保社債	Straight Bond #21	2016年3月2日	March 2, 2016	20,000	0.20	2023年3月2日	March 2, 2023		
第22回無担保社債	Straight Bond #22	2016年3月2日	March 2, 2016	20,000	0.31	2026年3月2日	March 2, 2026		
第23回無担保社債	Straight Bond #23	2016年3月2日	March 2, 2016	20,000	0.94	2036年2月29日	March 2, 2036		

类高级缩 /

Corporate Data

2016年3月31日現在 As of March 31, 2016

味の素株式会社/Ajinomoto Co., Inc.

本社: 〒104-8315 東京都中央区京橋一丁目15番1号

Corporate Headquarters:

15-1, Kyobashi 1-chome, Chuo-ku, Tokyo 104-8315, Japan

創業年月日:1909年5月20日 Date of Foundation: May 20, 1909

設立年月日:1925年12月17日

Date of Incorporation: December 17, 1925

従業員数:33,295名(連結)

Number of Employees: 33,295 (consolidated basis)

決算期: 各年4月1日 — 各年3月31日

Fiscal Year: April 1 — March 31

発行可能株式総数:1,000,000,000株

Number of Shares Authorized to be Issued by the Company:

1,000,000,000 shares

発行済株式総数:583,762,654株

Number of Shares Issued and Outstanding: 583,762,654 shares

資本金: 79,863百万円

Paid-in Capital: ¥79,863 million

株主数:49,925名

Number of Shareholders: 49.925

上場証券取引所:東京証券取引所市場一部

Listings: Tokyo Stock Exchange

証券コード: 2802 Ticker Code: 2802

名義書換代理人: 三菱 UFJ 信託銀行株式会社

Shareholder Registrar: Mitsubishi UFJ Trust and Banking Corporation

本冊子についてのお問合せ先:

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Maiar Charabaldara

大株主 Major Shareholders	持株比率 Equity Position
①日本マスタートラスト信託銀行株式会社(信託口)	8.66%
②日本トラスティ・サービス信託銀行株式会社(信託口) Japan Trustee Services Bank, Ltd. (trust account)	5.92
③第一生命保険株式会社 The Dai-ichi Life Insurance Company, Limited	4.49
④日本生命保険相互会社NIPPON LIFE INSURANCE COMPANY	4.40
⑤株式会社三菱東京UFJ銀行 The Bank of Tokyo-Mitsubishi UFJ, Ltd	3.45
⑥損害保険ジャパン日本興亜株式会社 Sompo Japan Nipponkoa Insurance Inc	2.27
②明治安田生命保険相互会社 Meiji Yasuda Life Insurance Company	2.16
⑧三菱UFJ信託銀行株式会社 Mitsubishi UFJ Trust and Banking Corporation	1.98
9株式会社みずほ銀行 Mizuho Bank, Ltd	1.72
®STATE STREET BANK WEST CLIENT-TREATY 505234 STATE STREET BANK WEST CLIENT-TREATY 505234	1.56
合計	36.61

Distribution of Shareholders 株主構成

金融機関	Financial institutions	48.8%
金融商品取引業者	Financial instruments businesses	2.0
事業会社·その他法人	Domestic companies	5.2
外国法人·外国人	Foreign investors	28.5
個人・その他	Individuals and others	15.5
	Total	100.0



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